



The 10th MedTech Investing Europe Conference

18 & 19 February 2010

Ecole Polytechnique Federale de Lausanne
Lausanne, Switzerland

INFORMATION FOR PROSPECTIVE PRESENTING COMPANIES

MTI Europe is the meeting place in Europe for innovators and investors in the med tech industry.

What is MTI Europe?

Now in its ninth showing *The MedTech Investing Europe Conference* is Europe's longest standing event for investment partnering in med tech.

The Conference brings investors and innovators together, in an exclusive environment which focuses on highlighting new technologies for investment, education and networking. By attending this event innovators are able to showcase their products and network with investors who focus in the med tech arena.

"The MTI conference is in my view a 'must-go' event for anyone involved in building medical device startups. It significantly contributes to the effort of fostering a much-needed ecosystem of startups, executives, VCs, corporates and service providers in the European medtech space."

Aris Constantinides,
Investment Director
NBGI Ventures

"MTI helped us to network with important investors and other start-ups while meeting new people and strengthening our existing relationships. I strongly recommend that med tech start-ups seeking financing at any stage attend MTI."

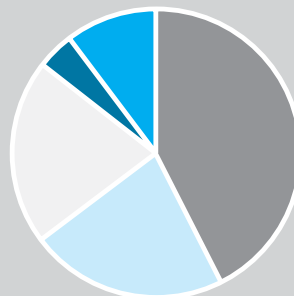
Andre Mercanzini,
Co-Founder & CTO
Aleva Neurotherapeutics

Why should you attend?

- **Present your investment opportunity** to an audience of VC's, institutional investors, investment fund managers, private investors, family offices, angel investors and individuals from major healthcare corporations with an interest in investment, business development and partnering in med tech. Attending as a presenting company will enable you to give a 15 minute elevator pitch of your product and business opportunity to this focused audience.
- **Network** with investors of your choice at pre-arranged one to one meetings throughout the conference. On registering your company to present at the conference, you will receive your unique username and password granting you access to the MTI on-line networker. Use the networker to upload your company profile, browse the profiles of our investment community and start dialogue with potential investors pre-conference. At MTI Europe London 2009, over 1000 one to one meetings took place.
- **Education, advice and insight** into the investment world through exclusive roundtable discussions and keynote presentations on hot investment topics.
- **Exhibit** your product in our market place – the presenting company package now includes a table top exhibition stand, giving you another opportunity for you to showcase and demonstrate your product.

Previous participants by sector and country:

Delegates at last years MTI Europe London conference came from 19 different countries and over 80% of the attendees were from the investment community.



- VC / Private Equity / Other Private Investors
- Med tech Corporate
- Med tech Presenting Company
- Government / Academia / Industry
- Consulting / Other

Previous participants from the investment community include:

3I PLC • ABINGWORTH MANAGEMENT LTD • ABSF CONSULTING GMBH • ACT VENTURE CAPITAL • AESCAP VENTURE • AGF PRIVATE EQUITY • AMADEUS CAPITAL PARTNERS • APAX PARTNERS • ATLAS VENTURE LONDON • AURIGA PARTNERS • BAYTECH VENTURE CAPITAL • BIOMEDICAL INNOVATIONS • BIOMEDICAL VENTURE • BIONEST PARTNERS FINANCE • BIOSCIENCE MANAGERS • BRABO VENTURES • CDC INNOVATION • CLOSE VENTURES • DEPUY INTERNATIONAL • EARLYBIRD VENTURE CAPITAL • ETECH • ETHICON ENDO SURGERY • ETV CAPITAL LIMITED • GE HEALTHCARE LIFE SCIENCES • GILDE HEALTHCARE PARTNERS • HIGH-TECH GRÜNDERFONDS MANAGEMENT GMBH • IMPRIMATUR CAPITAL • INDUSTRIEFONDEN • INNOVATIONSKAPITAL • INVESTOR GROWTH CAPITAL • JOHNSON & JOHNSON • KATALYST VENTURES LTD • KREOS CAPITAL • MATIGNON TECHNOLOGIES • MEDFOCUS FAMILY OF FUNDS • MERLIN MD • MTI PARTNERS • NBGI VENTURES • NEOMED MANAGEMENT • OAKES LYMAN & CO. LTD. • SCOTTISH EQUITY PARTNERS • SEVENTURE PARTNERS • SIEMENS VENTURE CAPITAL • SKF • SOFINNOVA PARTNERS, SA • SOLON VENTURES • SPARK VENTURES • SUNSTONE CAPITAL • TECNET CAPITAL TECHNOLOGIE MANAGEMENT GMBH • TEIJIN PHARMA LIMITED • TEKNOSEED • TERRA ROSSA CAPITAL • UK TRADE & INVESTMENT • UNILEVER VENTURES • VAEKSTFONDEN • VENTECH • WELLINGTON PARTNERS.



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Presenting Company Booking Form

www.medtechinvesting.com

PLEASE COMPLETE IN BLOCK CAPITALS

Please reserve me _____ MedTech Presenting company place(s) for MTI Europe 2010 at a cost of:

- £2,500** per company (early bird offer before 30 November 2009)
- £3,000** per company (full price applicable on and after 30 November 2009)

ON RECEIPT OF YOUR COMPLETED BOOKING FORM, YOU WILL BE INVOICED AT THE ADDRESS YOU PROVIDE BELOW. PARTICIPATION CAN ONLY BE CONFIRMED ON RECEIPT OF PAYMENT.

1 Title Forename Surname

Organisation Position

Address

Postcode Country

Telephone Mobile Number

Email Secretary/Assistant Telephone

Secretary/Assistant Email

2 Title Forename Surname

Position Email

Mobile Number

I understand that my company will receive the benefits outlined below and I have read and agreed to the terms and conditions below

Bookings cannot be accepted without a signature

AREA OF MEDTECH: Cardiovascular Diagnostics Orthopaedics

Imaging Ophthalmology Nanotechnology

Other (Please Specify)

MED TECH PRESENTING COMPANY BENEFITS

- 15 minute elevator presentation to delegates
- 2 complimentary places for company executives (including your speaker) – **please list both participants above**
- Company profile to be featured in the online catalogue of participants for all other participants to browse pre-conference
- Access to the MTI Europe on-line networking tool allowing you to browse the catalogue of investors and start dialogue pre-conference
- Pre-arranged one-to-one meetings during the conference
- Company presentation and profile to be featured in the conference guide circulated at the event
- Table top exhibition, poster presentation and leaflet display
- Additional delegate registrations at 30% discount

CONTACT DETAILS

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TERMS & CONDITIONS

FEE
 The full participation fee for med tech Presenting Company participation at this event is £3000 + VAT @15% (total £3450). A discounted fee of £2500 + VAT @ 15% (total £2875) will apply on and before 30 November 2009. The fee is payable on receipt of our invoice which will be issued on formalisation of this agreement.

ONE-TO-ONE MEETINGS
 In order to participate in the one to one meetings, you will be required to enter your company profile on the conference website. Details of how to complete this step and to book meetings will be emailed to the address you supply on the booking form.

CANCELLATION AND LEGAL NOTE
 In order to participate in the one to one meetings, please note that we cannot accept a request from a presenting company to withdraw from its participation commitments once the agreement has been formalised. These arrangements are subject to English law and the parties agree to the hearing of any dispute by the English courts. The organisers reserve the right to refuse admittance to a presenting company, making any fee refund as necessary, and also to amend presentations at its discretion.

CONFIRMATION
 Upon signing by the Presenting Company representative, this agreement will be considered formalised and an invoice for payment will be issued.

DISCLAIMER
 Please note that the Organisers, Campden Media Limited, do not endorse or recommend in any way any of the companies, individuals or firms presenting at, attending or associated with the conference nor the information given by them. All information provided at the Conference is for information only and to be used on an 'as is, with all faults' basis. The Organisers rely on the companies, individuals or firms presenting at or associated with the conference to present accurate and reliable information, however the Organisers give no warranty for it. The Organisers shall not be liable for any decision made or action taken by delegates based upon any information obtained at or as a result of attending the conference. Delegates are strongly advised to take appropriate professional advice before making any investment or entering into any agreement following attending the conference.